

Columbia County Industrial Development Agency 4303 Rte 9 Hudson, NY 12534-2415

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MINUTES COLUMBIA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Board Meeting Tuesday, June 5, 2018 4303 Route 9 Hudson, New York

A regularly scheduled meeting of Columbia County Industrial Development Agency's Board held at their offices located at 4303 Route 9, Hudson, NY 12534 on Tuesday, June 5, 2018. The meeting was called to order at 8:33am by Sidney Richter, Acting-Chairman.

Attendee Name	Title	Status	Arrived
Robert Galluscio	Treasurer	Present	
William Gerlach	Board Member	Present	
Brian Keeler	Board Member	Excused	
Carmine Pierro	Chairman	Present	
Sidney Richter	Vice-Chairman	Present	
Sarah Sterling	Secretary	Present	
Theodore Guterman II	Counsel	Present	
F. Michael Tucker	President/CEO	Present	
Brandon Dory	Project Manager	Present	
Lisa Drahushuk	Administrative Supervisor	Present	
Erin McNary	Bookkeeper	Present	
Ed Stiffler	Economic Developer	Present	
Martha Lane	Business Development Specialist	Present	
Carol Wilber	Marketing Director	Present	

Election of Chairman:

Mr. Galluscio made a motion, seconded by Mr. Gerlach to elect Mr. Pierro as IDA Chairman. Carried.

Minutes: Mr. Richter made a motion, seconded by Mr. Gerlach, to approve the minutes from March 27, 2018. Carried.

President/CEO Report:

Mr. Tucker handed out a press release from the NYS Comptroller regarding the 2016 performance of the NYS IDAs. He stated information for the IDA's were contained in charts attached to the original email.

Mr. Tucker stated Catamount had been sold to Berkshire East, a family owned resort in Western Massachusetts. He stated he would be meeting with the principal to discuss how CEDC and or the IDA can be involved in the planned improvements. Mr. Guterman stated the one part of Catamount that may not be eligible for IDA assistance is the restaurant. He noted the resort itself would be considered a destination.

Mr. Tucker stated he had been in contact with the principal of the Greenport solar project. He reminded the Members, NYS had exempted solar projects from taxes, while Columbia County and the local municipalities had not. He stated the Town of Greenport requires solar projects to apply for a PILOT. The Company had approached the County Board of Supervisors for a PILOT in return for power. Ms. Sterling asked if the project would be affecting the viewshed. Mr. Tucker noted he was unsure, as no application had been received.

Mr. Tucker updated the Members regarding the status of the Ginsberg property at the Commerce Park and indicated he had contacted the owners to obtain information regarding the status of Architectural Cast Stone's facility, which was currently closed.

Mr. Tucker updated the Members on the recent Hudson Development Corporation meeting he attended. He referenced the media report relating to the possible dissolution of HDC

Authorization for Check Signing:

Mr. Richter noted historically, only IDA board members had been permitted to sign checks. He felt with the current compliance standards and internal controls, that current practice should continue, with Mr. Tucker first approving all checks prior to a board member. Mr. Richter made a motion, seconded by Mr. Gerlach to approve a policy providing all checks be approved by the Administrative Director prior to signing. Carried.

Treasurer's Report:

Ms. Sterling made a motion, seconded by Mr. Richter to approve the report as presented. Carried.

Redburn Development:

Mr. Tucker stated the company had held their grand opening and were doing well. Mr. Guterman noted that since the last IDA meeting the business had obtained additional funding in the amount of \$500,000. Mr. Guterman noted the original documents had provided for this contingency and no further action had been required by the Board. He noted a small additional fee had been paid to the IDA, with 50% of that fee forwarded to the City of Hudson IDA, as per the original agreement.

With no further business to discuss or public comment, a motion was made by Mr. Galluscio and seconded by Mr. Gerlach. Carried. The meeting adjourned at 9:14am.

Respectfully submitted by Lisa Drahushuk