

Columbia Economic Development Corporation (CEDC)

Balance Sheet

As of December 31, 2021

	TOTAL		
	AS OF DEC 31, 2021	AS OF DEC 31, 2020 (PY)	CHANGE
ASSETS			
Current Assets			
Bank Accounts			
Checking and Savings			
1032-00 Hudson Bonds Accounts			
Key Bank - Hudson Bonds Awards	4,986.92	14,233.00	-9,246.08
Key Bank - Hudson Bonds	8,900.03	11,111.00	-2,210.97
Total 1032-00 Hudson Bonds Accounts	13,886.95	25,344.00	-11,457.05
Grants Cash Accounts			
Key - BTCF County Grant	9,534.00	15,414.47	-5,880.47
Key - Germantown Grants / GF	0.00	0.00	0.00
Total Grants Cash Accounts	9,534.00	15,414.47	-5,880.47
Loan CEDC Cash Accounts			
1000-02 Loan Community Ckg 648	24,585.45	18,438.67	6,146.78
1020-01 1003-Community Svgs DM SC	748,246.89	772,121.33	-23,874.44
Total Loan CEDC Cash Accounts	772,832.34	790,560.00	-17,727.66
Loan SBA Cash Accounts			
	0.00	0.00	0.00
1100-01 SBA Key - RLF #3	30,184.41	75,176.48	-44,992.07
1100-02 SBA Key - RLF #4	20,355.67	18,091.41	2,264.26
1100-03 SBA Bank of Greene Cty - RLF #5	73,472.87	47,127.13	26,345.74
1100-07 SBA Bank of Greene Cty - RLF #6	72,366.84	64,101.83	8,265.01
1100-10 SBA Key - RLF #7	40,010.45	33,645.98	6,364.47
1100-11 SBA Key - RLF #8	63,858.23		63,858.23

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Total Loan SBA Cash Accounts	300,248.47	238,142.83	62,105.64
Operating Bank Accounts			
1000-00 Checking -Key Bank	21,618.30	56,456.14	-34,837.84
1001-00 Key - PPP/EIDL Account	0.00	3,407.54	-3,407.54
1021-00 Key Bank - Gold MM Savings	253,474.15	353,337.52	-99,863.37
1032.00 Berkshire Bank	153,955.15	153,439.09	516.06
Total Operating Bank Accounts	429,047.60	566,640.29	-137,592.69
Reserve CEDC Cash Accounts	21.72		21.72
1031-00 BOGC - Reserve	213,265.26	213,017.00	248.26
Savings (3966)	0.00		0.00
Total 1031-00 BOGC - Reserve	213,265.26	213,017.00	248.26
Total Reserve CEDC Cash Accounts	213,286.98	213,017.00	269.98
Reserve SBA Cash Accounts			
1100-04 Key Bank - LLR #3	21,093.90	21,089.69	4.21
1100-05 Key Bank - LLR #4	13,053.65	13,051.03	2.62
1100-06 Bank of Greene County - LLR #5	40,097.69	40,046.94	50.75
1100-08 Bank of Greene County - LLR #6	42,118.97	42,065.64	53.33
1100-09 Key Bank - LLR #7	37,600.00	37,600.00	0.00
1100-12 Key Bank - LLR #8	45,000.00		45,000.00
Total Reserve SBA Cash Accounts	198,964.21	153,853.30	45,110.91
Total Checking and Savings	1,937,800.55	2,002,971.89	-65,171.34
Loan Kinderhook Ckg 648	-1,451.04	-484.74	-966.30
SBA Bank of Greene Cnty RLF #6	-700.00	-700.00	0.00
Total Bank Accounts	\$1,935,649.51	\$2,001,787.15	\$ -66,137.64
Accounts Receivable			
1115-13 Project Hudson	0.00		0.00
Due from County	0.00	0.00	0.00
Total Accounts Receivable	\$0.00	\$0.00	\$0.00

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Other Current Assets			
12000 *Undeposited Funds	0.00	0.00	0.00
1208 Due from MicroBusiness Pr	0.00	0.00	0.00
1251-15 Prepaid expense	0.00	2,500.00	-2,500.00
1270-01 prepaid Exp	0.00	388.08	-388.08
A/R - Microbiz Advance	0.00	0.00	0.00
Accounts Receivable	0.00	0.00	0.00
1115-01 Lincoln Funeral Train	0.00	0.00	0.00
1115-06 SBA T/A	50,254.91	19,282.04	30,972.87
1115-07 Columbia County	0.00	0.00	0.00
1115-08 Goat Grant	0.00	0.00	0.00
1115-09 Hudson IDA	1,666.65	1,666.65	0.00
1115-10 Due from HBC	6,275.00		6,275.00
1115-11 City Council - Shared Streets	-2,500.00		-2,500.00
1115-12 Columbia County Broadband	40,000.00		40,000.00
1203 Columbia County IDA	12,000.00	6,000.00	6,000.00
1204 CRC	0.00	0.00	0.00
1214 Rail Trail	0.00	0.00	0.00
1215 Howard Freeman	0.00	0.00	0.00
1216 BTCF Income	0.00	0.00	0.00
Due from Loan fund	0.00	0.00	0.00
Total Accounts Receivable	107,696.56	26,948.69	80,747.87
CEDC - Loan Funds	65,000.00		65,000.00
CEDC - 01	929,882.61	925,106.99	4,775.62
Total CEDC - Loan Funds	994,882.61	925,106.99	69,775.62
Loans Receivable			
SBA RLF - 03	0.00	0.00	0.00
SBA RLF - 04	32,696.27	60,342.58	-27,646.31
SBA RLF - 06	144,959.57	180,222.58	-35,263.01
SBA RLF - 08	239,992.94		239,992.94
SBA RLF -07	195,950.20	219,226.27	-23,276.07
SBA RLF-05	78,262.52	141,312.78	-63,050.26
Total Loans Receivable	691,861.50	601,104.21	90,757.29
Undeposited Funds	0.00	0.00	0.00
Total Other Current Assets	\$1,794,440.67	\$1,556,047.97	\$238,392.70
Total Current Assets	\$3,730,090.18	\$3,557,835.12	\$172,255.06

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	TOTAL		
	AS OF DEC 31, 2021	AS OF DEC 31, 2020 (PY)	CHANGE
Fixed Assets			
Commerce Park Land	0.00	0.00	0.00
Property & Capitalized Assets			
1500-01 Furniture	8,687.28	8,687.28	0.00
1500-02 Computers & Equipment	22,719.82	19,027.45	3,692.37
1500-03 Website	10,037.00	10,037.00	0.00
1500-04 Equipment	2,616.00	2,616.00	0.00
1600-00 Accumulated depreciation	-26,026.90	-26,026.90	0.00
Total Property & Capitalized Assets	18,033.20	14,340.83	3,692.37
Total Fixed Assets	\$18,033.20	\$14,340.83	\$3,692.37
Other Assets			
2300 Security Deposit	3,200.00	3,200.00	0.00
Allowance for Bad Debt Loans			
1280-01 Allowance for loan loss	-148,356.16	-147,906.16	-450.00
1280-03 SBA Bad Debt Reserve	-84,359.16	-83,919.51	-439.65
Total Allowance for Bad Debt Loans	-232,715.32	-231,825.67	-889.65
CEDC MicroLoans			
Bad Debt Reserve	0.00	0.00	0.00
Total CEDC MicroLoans	0.00	0.00	0.00
Comm. Pk Land Sale Recv.			
1265-03 Harpis	9,918.20	19,409.30	-9,491.10
Total Comm. Pk Land Sale Recv.	9,918.20	19,409.30	-9,491.10
Grants Receivable			
1260-02 Flanders (Grant) (deleted)	200,000.00	200,000.00	0.00
1260-06 1247 L/R Angello's Distributing	19,059.42	27,051.84	-7,992.42
Total Grants Receivable	219,059.42	227,051.84	-7,992.42
Total Other Assets	\$ -537.70	\$17,835.47	\$ -18,373.17
TOTAL ASSETS	\$3,747,585.68	\$3,590,011.42	\$157,574.26

Columbia Economic Development Corporation (CEDC)

Balance Sheet

As of December 31, 2021

	TOTAL		
	AS OF DEC 31, 2021	AS OF DEC 31, 2020 (PY)	CHANGE
LIABILITIES AND EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
2000-01 *Accounts Payable	12,533.93	29,714.86	-17,180.93
Total Accounts Payable	\$12,533.93	\$29,714.86	\$ -17,180.93
Other Current Liabilities			
2000-02 Recruitment Exp - Due to RS	0.00	0.00	0.00
2008 Loan Payable - PPP #2	64,114.00		64,114.00
2009 Loan payable - PPP	-64,114.00	68,700.00	-132,814.00
2050-01 Payroll Liabilities	0.00	0.00	0.00
Accounts payable .. other	0.00		0.00
Accrued Expenses			
2115-01 Aflac	0.00	0.00	0.00
2115-02 Paid Family Leave	504.13	-41.33	545.46
2115-03 Pension	7,451.22	0.00	7,451.22
2115-04 Vac buy back	6,451.78	11,133.20	-4,681.42
2120-01 Application Fees (Net Advance)	3,439.05	4,489.05	-1,050.00
Total Accrued Expenses	17,846.18	15,580.92	2,265.26
Deferred Revenue			
21100 -BTG Sol Cny Sudent Conect	5,237.00	5,237.00	0.00
2400-04 Deferred Membership fees	0.00	4,167.00	-4,167.00
2400-05 Deferred CCounty money	0.01	0.00	0.01
2400-06 Berkshire Taconic Grant	0.00	0.00	0.00
Total Deferred Revenue	5,237.01	9,404.00	-4,166.99
due to CRC	0.00	0.00	0.00
Due to SBA	0.00	0.00	0.00
Escrow Held	0.00	0.00	0.00
Germantown Hamlet Park			
Hamlet Park Exp.	0.00	0.00	0.00
Hamlet Park Income	0.00	0.00	0.00
Total Germantown Hamlet Park	0.00	0.00	0.00
HBC Liability	14,670.10	25,344.00	-10,673.90
Land Deposit			
2300-04 Keyser Realty, LLC	0.00	0.00	0.00
Keyser Realty, LLC Exp.	0.00	0.00	0.00
Total 2300-04 Keyser Realty, LLC	0.00	0.00	0.00
Total Land Deposit	0.00	0.00	0.00
Total Other Current Liabilities	\$37,753.29	\$119,028.92	\$ -81,275.63
Total Current Liabilities	\$50,287.22	\$148,743.78	\$ -98,456.56

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	TOTAL		
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Long-Term Liabilities			
2010 Loan payable - EIDL	100,000.00	100,000.00	0.00
Debt Reserve			
2056 Hudson Dev. Corp Debt Reserve	10,000.00	10,000.00	0.00
Total Debt Reserve	10,000.00	10,000.00	0.00
Due to Columbia Cty Land Sale			
2500-01 Harpis	0.00	0.00	0.00
Total Due to Columbia Cty Land Sale	0.00	0.00	0.00
Loans Payable to SBA			
2600-02 Loan Payable - SBA #4	0.71	28,071.84	-28,071.13
2600-03 Loan Payable - SBA #5	68,171.36	111,226.88	-43,055.52
2600-04 Loan Payable - SBA #6	171,110.94	207,777.66	-36,666.72
2600-05 Loan Payable - SBA RLF #7	225,230.80	250,000.00	-24,769.20
2600-06 Loan Payable - SBA RLF 8	300,000.00		300,000.00
Total Loans Payable to SBA	764,513.81	597,076.38	167,437.43
Long term Deferrd Revenue			
Def Rev. - GOSC 267ED760-11			
2400-02 Def. Rev HVCreamery (Loan)	0.00	0.00	0.00
Total Def Rev. - GOSC 267ED760-11	0.00	0.00	0.00
Deferred rev.CDBG-267ED424-02			
2400-03 2549 Angello's Distributing, I	19,059.42	27,051.84	-7,992.42
Total Deferred rev.CDBG-267ED424-02	19,059.42	27,051.84	-7,992.42
Total Long term Deferrd Revenue	19,059.42	27,051.84	-7,992.42
Total Long-Term Liabilities	\$893,573.23	\$734,128.22	\$159,445.01
Total Liabilities	\$943,860.45	\$882,872.00	\$60,988.45
Equity			
3200-01 Invested in Capital Assets	18,033.70	14,340.83	3,692.87
Net assets Restricted			
1110 R SBA Microloan	277,002.51	277,002.51	0.00
3100-01 County Directed	48,889.00	48,889.00	0.00
3100-02 R-Net Assests Empire Zone	0.00	0.00	0.00
3100-03 R- Net Assets- Comm Prk Princip	71,817.00	71,817.00	0.00
3100.07 - LF Net Assets	0.00	0.00	0.00
3900 LF Net Assets (RE)	0.00	0.00	0.00
loan fund transfer equity	0.00	0.00	0.00
Total Net assets Restricted	397,708.51	397,708.51	0.00
Net Assets-Temporarily Restrict	0.00	0.00	0.00
Unrestricted Net Position	2,291,397.21	2,582,349.71	-290,952.50

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	TOTAL		
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Net Income	96,585.81	-287,259.63	383,845.44
Total Equity	\$2,803,725.23	\$2,707,139.42	\$96,585.81
TOTAL LIABILITIES AND EQUITY	\$3,747,585.68	\$3,590,011.42	\$157,574.26

Columbia Economic Development Corporation

Profit & Loss

as of December 31, 2021

Total

	Actual	Budget	over Budget
Income			
5900 Interest Income	72,181.60	100,000.00	-27,818.40
Administrative Revenue	0.00	0.00	0.00
4050-03 Columbia County IDA	24,000.00	24,000.00	0.00
4050-06 Hudson IDA	14,788.68	10,000.00	4,788.68
4050-10 Klocke	0.00	7,500.00	-7,500.00
Other	2,500.00	18,500.00	-16,000.00
Total Administrative Revenue	\$ 41,288.68	\$ 60,000.00	-\$ 18,711.32
Columbia County	0.00	0.00	0.00
4000-01 Columbia County Income	367,999.99	368,000.00	-0.01
Total Columbia County	\$ 367,999.99	\$ 368,000.00	-\$ 0.01
GRANT IMCOME	0.00	0.00	0.00
Grant Income	0.00	0.00	0.00
Grant Income - 267ED424-02	0.00	0.00	0.00
4020-03 5023 Loan Interest Income	1,289.97	0.00	1,289.97
4020-04 5024 Loan Recv Principal	7,992.42	0.00	7,992.42
Total Grant Income - 267ED424-02	\$ 9,282.39	\$ 0.00	\$ 9,282.39
Total Grant Income	\$ 9,282.39	\$ 0.00	\$ 9,282.39
Grant Income **	0.00	6,000.00	-6,000.00
Membership/Sponsorship	0.00	65,000.00	-65,000.00
4030-01 Sustaining Membership	10,000.00	0.00	10,000.00
4030-02 Full Membership	14,150.00	0.00	14,150.00
4030-03 Associate Membership	2,900.00	0.00	2,900.00
4030-04 MicroBiz Membership	125.00	0.00	125.00
4030-05 Member Deferral	4,167.00	0.00	4,167.00
4030-06 Sponsorship Inc.	1,650.00	0.00	1,650.00
Total Membership/Sponsorship	\$ 32,992.00	\$ 65,000.00	-\$ 32,008.00
Other Income	0.00	0.00	0.00
4040-02 Bank/Miscellaneous Income	3,476.23	11,873.38	-8,397.15
4091 Land Sale Admin Inc.(Interest)	873.42	0.00	873.42
Total 4040-02 Bank/Miscellaneous Income	\$ 4,349.65	\$ 11,873.38	-\$ 7,523.73
Bank Interest - SBA RLF	0.00	0.00	0.00
4040-08 Bank Interest - SBA RLF 3	7.93	4.39	3.54
4040-11 Bank Interest - SBA RLF 4	2.99	1.34	1.65
4040-14 Bank Interest - SBA RLF 5	69.48	27.38	42.10
4040-18 Bank Interest - SBA RLF 6	82.97	46.78	36.19
Total Bank Interest - SBA RLF	\$ 163.37	\$ 79.89	\$ 83.48
Bank Interest SBA LLR	0.00	0.00	0.00
4040-06 Bank Interest SBA LLR 3	4.21	1.72	2.49
4040-09 Bank Interest SBA LLR 4	2.62	1.08	1.54
4040-12 Bank Interest SBA LLR 5	50.75	22.58	28.17
4040-20 Bank Interest SBA LLR #6	53.33	23.72	29.61
Total Bank Interest SBA LLR	\$ 110.91	\$ 49.10	\$ 61.81

Grant Income *	0.00	0.00	0.00
Broadband Incom	40,000.00	0.00	40,000.00
Col Cnty Student Connect grant	15,000.00	0.00	15,000.00
HRBT/Masten Park	15,000.00	0.00	15,000.00
Total Grant Income *	\$ 70,000.00	\$ 0.00	\$ 70,000.00
Total Other Income	\$ 74,623.93	\$ 12,002.37	\$ 62,621.56
PPP Income	132,814.00	0.00	132,814.00
Recovery of Bad Debt	0.00	20,000.00	-20,000.00
SBA Microloan T/A	0.00	0.00	0.00
4040.15 SBA - T/A	147,500.02	115,000.00	32,500.02
Total SBA Microloan T/A	\$ 147,500.02	\$ 115,000.00	\$ 32,500.02
Total Income	\$ 878,682.61	\$ 746,002.37	\$ 132,680.24
Gross Profit	\$ 878,682.61	\$ 746,002.37	\$ 132,680.24
Expenses			
5001 Bank Service Charges	384.85	0.00	384.85
5051 Grant Exp.to CRC	3,774.00	2,500.00	1,274.00
Bad Debt Writeoff	21.22	0.00	21.22
Conferences and Training	0.00	0.00	0.00
5090-01 Conference & Training	1,771.83	2,000.00	-228.17
Total Conferences and Training	\$ 1,771.83	\$ 2,000.00	-\$ 228.17
Consulting -TSI	0.00	0.00	0.00
5040-03 5002 Consulting TSI	132,000.00	132,500.00	-500.00
Total Consulting -TSI	\$ 132,000.00	\$ 132,500.00	-\$ 500.00
Consulting Fees	0.00	0.00	0.00
5040-01 Strategic Plan	2,500.00	0.00	2,500.00
5040-02 Consulting Other	32,817.67	30,000.00	2,817.67
Total Consulting Fees	\$ 35,317.67	\$ 30,000.00	\$ 5,317.67
Direct Program Expenses	0.00	0.00	0.00
5070-03 Meetings / Events	2,620.00	5,000.00	-2,380.00
Total Direct Program Expenses	\$ 2,620.00	\$ 5,000.00	-\$ 2,380.00
Employer Expenses	0.00	0.00	0.00
Employer Payroll Taxes	0.00	0.00	0.00
5010-01 Disability	320.87	595.00	-274.13
5010-03 Medicare	4,112.51	4,750.94	-638.43
5010-04 Social Security	17,584.57	20,314.30	-2,729.73
5010-05 State Unemployment	3,968.83	1,284.50	2,684.33
5010-07 Workers Comp.	982.00	1,540.00	-558.00
Total Employer Payroll Taxes	\$ 26,968.78	\$ 28,484.74	-\$ 1,515.96
Fringe Benefits	0.00	0.00	0.00
5020-01 Health Insurance	23,654.42	29,120.25	-5,465.83
5020-02 Vacation Buy Back	12,691.82	10,000.00	2,691.82
5020-03 Pension	15,781.40	14,902.50	878.90
5020-04 Life Insurance	1,534.00	2,342.51	-808.51
Total Fringe Benefits	\$ 53,661.64	\$ 56,365.26	-\$ 2,703.62
Payroll	0.00	0.00	0.00
5000-01 Marketing Manager	11,625.00	69,750.00	-58,125.00
5000-02 Business Dev Spec.	64,048.81	62,500.00	1,548.81
5000-04 Bookkeeper	36,865.35	57,750.00	-20,884.65

5000-05 Office Manager	62,054.86	60,550.00	1,504.86
5000-07 Intern	7,156.00	0.00	7,156.00
5000-50 Marketing Assist.	7,763.00	16,000.00	-8,237.00
5000-51 Bus Dev Partner	36,425.95	47,500.00	-11,074.05
5000-53 Admin assistant	17,670.00	13,600.00	4,070.00
Total Payroll	\$ 243,608.97	\$ 327,650.00	-\$ 84,041.03
Total Employer Expenses	\$ 324,239.39	\$ 412,500.00	-\$ 88,260.61
Facility	0.00	0.00	0.00
5050-01 Rent	39,688.00	40,000.00	-312.00
Total Facility	\$ 39,688.00	\$ 40,000.00	-\$ 312.00
Grants Expense*	0.00	0.00	0.00
BTCF County Grant Exp	5,880.47	0.00	5,880.47
Total Grants Expense*	\$ 5,880.47	\$ 0.00	\$ 5,880.47
Insurance	0.00	0.00	0.00
5065-01 Insurance	2,886.45	4,500.00	-1,613.55
Total Insurance	\$ 2,886.45	\$ 4,500.00	-\$ 1,613.55
Inter-Fund Expenses	0.00	0.00	0.00
5110-01 Grant to CRC	0.00	0.00	0.00
Total Inter-Fund Expenses	\$ 0.00	\$ 0.00	\$ 0.00
MicroBiz Expenses	0.00	0.00	0.00
5150-01 Technical Assistance	34,607.47	30,500.00	4,107.47
5150-02 Marketing	2,280.00	1,500.00	780.00
5150-03 Seminars/Workshops	834.70	4,000.00	-3,165.30
Total MicroBiz Expenses	\$ 37,722.17	\$ 36,000.00	\$ 1,722.17
New Initiatives	0.00	30,000.00	-30,000.00
5200 New Initiatives	14,401.63	0.00	14,401.63
5200-A Workforce & Education	7,400.00	0.00	7,400.00
5200-D Broadband Study	40,000.00	0.00	40,000.00
Total New Initiatives	\$ 61,801.63	\$ 30,000.00	\$ 31,801.63
Office Expense	0.00	0.00	0.00
5060-01 Comp./Equip & Leasing & Maint.	26,281.32	18,000.00	8,281.32
5060-02 Telephone & Fax	5,461.32	4,500.00	961.32
5060-03 Internet	1,120.35	1,400.00	-279.65
5060-04 Office Supplies & Printing	3,302.85	10,000.00	-6,697.15
5060-05 Dues & Subscriptions	8,278.50	5,500.00	2,778.50
5060-06 Postage	300.00	600.00	-300.00
5060-08 Web Site	8,447.75	5,000.00	3,447.75
Total Office Expense	\$ 53,192.09	\$ 45,000.00	\$ 8,192.09
Other expense and activities	0.00	0.00	0.00
SBA Outgoing	0.00	0.00	0.00
Bank Service Charge	126.06	0.00	126.06
Total SBA Outgoing	\$ 126.06	\$ 0.00	\$ 126.06
Total Other expense and activities	\$ 126.06	\$ 0.00	\$ 126.06
Other Expenses	0.00	0.00	0.00
5100-01 Miscellaneous Expense	16,599.26	12,000.00	4,599.26
Total Other Expenses	\$ 16,599.26	\$ 12,000.00	\$ 4,599.26
Professional Fees	0.00	0.00	0.00
5030-01 Legal Fees	19,570.00	14,000.00	5,570.00

5030-03 Accounting and Audit Fees	24,852.50	20,002.00	4,850.50
5030-04 Payroll Services	1,996.00	2,000.00	-4.00
Total Professional Fees	\$ 46,418.50	\$ 36,002.00	\$ 10,416.50
Public Relations/Marketing	0.00	0.00	0.00
5080-01 Travel & Entertainment	175.61	2,000.00	-1,824.39
5080-02 Marketing	17,408.81	16,000.00	1,408.81
Total Public Relations/Marketing	\$ 17,584.42	\$ 18,000.00	-\$ 415.58
SBA Interest Expense	0.00	0.00	0.00
5101-02 Interest on Loans from SBA 4	68.79	0.00	68.79
Total SBA Interest Expense	\$ 68.79	\$ 0.00	\$ 68.79
Total Expenses	\$ 782,096.80	\$ 806,002.00	-\$ 23,905.20
Net Operating Income	\$ 96,585.81	-\$ 59,999.63	\$ 156,585.44
Net Income	\$ 96,585.81	-\$ 59,999.63	\$ 156,585.44

Columbia Economic Development Corporation (CEDC)
Expenses by Vendor Summary
 January - December 2021

	Total
Tucker Strategies, Inc.	132,000.00
MC Fiber Services	40,000.00
Eight Iron Buildings, Inc.	39,688.00
Hudson Valley Creamery	21,250.00
Brian Zweig	18,164.13
UHY LLP	16,000.00
First Bankcard	13,873.56
TechBridge Group, LLC	12,251.40
Laberge Group	10,294.87
Charlene Chai	10,260.12
Hinman Straub Attorneys at Law	9,920.00
Hudson Valley Pattern for Progress	9,000.00
UHY Advisors	8,852.50
Freeman, Howard, P.C.	8,110.00
Johnson Newspaper Corporation	7,532.25
Gareau, LLC	7,367.50
Columbia County Chamber of Commerce	6,687.00
Lorraine C. Bulson	6,512.80
Magna5	5,461.32
Elizabeth Rivera	4,099.50
NYS Employment Taxes	3,968.83
Kelley D. Vite,dba NE Legal & Executive A	3,877.50
Raymond James & Martha E. Lane	3,202.44
Edward Jones	3,102.74
De Lage Landen	3,075.23
Alyson Slack	2,910.00
Philadelphia Insurance Companies	2,886.45
DownHome Solutions, LLC	2,854.80
Columbia County Agricultural Society	2,500.00
Columbia Greene Workforce	2,500.00
Keene Consulting LLC	2,500.00
The Small Business Solution Center, LLC	2,500.00
Paradox Consulting	2,480.75
Keyser Realty, LLC.	2,250.00
Bowers & del Peral, PLLC	2,155.00
Blass Communications	1,980.00
CH Food Consulting, Inc.	1,850.00
Betsy Miller	1,830.00
Hudson Valley Resource Group, Inc.	1,820.50
Town Hall Streams, LLC	1,800.00
Trevellyan	1,662.50

Electronic Business Products,Inc	1,609.18
Guterman, Shallo & Alford, PLLC	1,540.00
Reliance Standard	1,534.00
First National Bank Card	1,500.72
Center, for Economic Growth	1,500.00
New York State Economic Dev. Council	1,500.00
The Hartford	1,458.65
Community Bank FBO Erin McNary	1,443.75
Martin Media Industries	1,345.00
Great American Insurance Company	1,274.00
MetroMedia, Inc.	1,250.75
Julia Shanks Food Consulting	1,250.00
Mid-Hudson Cablevision, Inc..	1,120.35
Adaptive Media Group, LLC	1,100.00
NYS Economic Dev. Council	1,050.00
Crandell Theatre	1,000.00
Hudson Business Coalition, Inc.	1,000.00
Martin Audio Video Services	1,000.00
Maureen Sager	1,000.00
Suzanne Knights	1,000.00
W.B. Mason Co., Inc.	941.70
25th Hour Accounting Solutions	800.00
Upstate Capital	750.00
Baer Tax Group Inc.	600.00
Charles Schwab	581.25
Pitney Bowes	571.63
Martha Lane	565.75
Sophie Henderson	562.50
Department of Law	550.00
The Columbia Paper-	547.50
Staples Credit Plan	545.87
Austin Ostro	540.00
Art Omi, Inc.	500.00
Rodenhausen Chale & Polidoro LLP	500.00
Key Bank.	489.91
Hudson City Digital	487.50
Pro Printers	458.41
Greene County Chamber of Commerce	422.50
Adam Stofsky	400.00
Kate Arding	400.00
Factual Data	393.40
F. Michael Tucker	327.30
Q.E. Depot, LLC	325.00
Hudson Hall	300.00
Reserve Account	300.00
The Cascades	300.00
Commercial & Industrail Real Estate Board	270.00

CEDC Loan Fund	262.00
Angelina Dreem	250.00
Erin McNary	250.00
Carol O'Connell	200.00
Kathleen McQuaid Holdridge	200.00
Mark Greenberg	200.00
Matthew VanDerbeck	200.00
Susan G. Baer	200.00
Northeast Economic Development Associatio	175.00
QE DEPOT	162.50
Proshred Security	129.60
NYS Rural Housing Coallition Inc.	125.00
Germantown Student Education Found.	100.00
NY Farm Bureau	99.00
Buttercup	97.20
Certified Document Security, LLC	90.00
Maria Jimena Conchar	75.00
Small Business Administration	68.79
NYS Joint Commission on Public Ethics	50.00
Time Value Software	35.00
TOTAL	\$ 482,907.20

